

# ENDURANCE PROTECTION GROUP

*Securing the Legacy of Independent Insurance Agencies*

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Independent insurance agencies are the backbone of American communities. They are built on trust, decades of relationships, and the owner's hard work. We created Endurance Protection Group to ensure that legacy continues serving the Texas community when owners are ready for the next chapter. We've built books ourselves and know the challenges of building a successful agency. We strive to continue that success as owners consider what is next for them.

## WHO WE ARE

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We are a team of native Texan, licensed P&C agents who partner with independent agency owners at a critical inflection point, whether that's a transition of business or simply exploring what's next. We have deep roots in insurance, having advised the nation's largest insurance carriers and brokerages on complex business decisions at McKinsey & Bain. We bring that same rigor and genuine humility to every conversation with agency owners like yourself.

We are long-term operators. We are not a private equity fund with a five-year exit mandate. We build businesses to last, and we treat the people, brand, and clients behind them accordingly.

## WHY AGENCY OWNERS WORK WITH US

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### Fair Value

We pay what your agency is worth, not a discounted offer driven by information asymmetry

### Preserved Legacy

We respect your business, your team, and your clients. We want to nurture and invest in your agency

### Experienced Partners

Founded by operators with insurance expertise, prior operating experience, and a track record of growth

### Complimentary Agency Assessment

We offer every agency owner we meet a no-obligation Agency Assessment at no cost. This includes:

- Revenue and retention analysis benchmarked against similar agencies
- Estimated business value range based on current conditions
- Candid observations on macro trends and their influence on agency performance

*No strings attached. No pitch. Just a useful conversation.*

### Let's grab coffee; our treat

We'd genuinely love to hear your story, share ours, and see if there's anything we can do for each other, even if that's nothing right now. At the very least, we can promise a great convo with a fellow agency owner!

Reach out directly: [jack@enduranceprotectiongroup.com](mailto:jack@enduranceprotectiongroup.com) | (713) 319-4458

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